



**SKY BOOKS**

A Division of Ratna Sagar Private Limited

**SKY BOOKS  
EDUCATOR'S ACADEMY (BBEA)**

*In Collaboration with*



**College of Teacher Education  
Andhra Mahila Sabha**

(Affiliated to Osmania University, Reaccredited by  
NAAC)

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*10/12/2025*



## MEMORANDUM OF UNDERSTANDING

### FOR JOINT CERTIFICATION COURSE COLLABORATION

This Memorandum of Understanding (hereinafter referred to as "MOU") is made and entered into on of Thursday of 1<sup>st</sup> December 2025 (the "Effective Date")

#### **BETWEEN:**

#### **SKY BOOKS (A Division of Ratna Sagar Private Limited)**

A Private Limited Company having its registered office at Virat Bhavan, Commercial Complex, Mukherjee Nagar, Delhi 110009 (hereinafter referred to as "Sky Books" which expression shall, unless repugnant to the context or meaning thereof, be deemed to include its successors and permitted assigns).

#### **AND:**

#### **ANDHRA MAHILA SABHA**

Andhra Mahila Sabha College of Teacher Education (hereinafter referred to as "AMS CTE" which expression shall, unless repugnant to the context or meaning thereof, be deemed to include its successors and permitted assigns).

(Sky Books and AMS are collectively referred to as the "Parties" and individually as a "Party").

#### **PREAMBLE AND BACKGROUND**

WHEREAS, Sky Books is engaged in the business of developing, curating, and supplying high-quality educational content, course materials, and certification standards in the field of skill development, vocational training,

WHEREAS, AMS is a reputed organization/institution dedicated to women's empowerment, education, skill development and possesses the necessary institutional infrastructure, training facilities, and local outreach capacity to conduct educational programs.

WHEREAS, the Parties desire to collaborate to jointly design, promote, and deliver specialized certification courses (3 months certificate program) to leverage the content expertise of Sky Books and the infrastructural and operational strengths of AMS, thereby offering value-added educational opportunities.

#### **PURPOSE AND SCOPE**

The purpose of this MOU is to establish the framework, terms, and responsibilities for the collaborative development, delivery, and certification of joint training courses, including the terms for revenue sharing derived from these Courses. The scope of this MOU includes:

- Joint development and finalization of Course curriculum and materials.
- Shared marketing and promotional activities for the Courses.
- Conducting training programs at the facilities provided by Sky Books
- Joint issuance of Course Completion Certificates.

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e. Defining the mechanism for fee collection and revenue sharing.

## **ROLES AND RESPONSIBILITIES**

### ***Responsibilities of Sky Books (Partner 1)***

- a. Faculty Training: Train and certify the trainers/faculty provided by Sky Books on the delivery methodology and subject matter of the Courses.
- b. Quality Assurance: Be responsible for setting and maintaining the overall quality and certification standards of the Courses.
- c. Certification: Jointly sign and issue the final Course Completion Certificates to successful candidates.
- d. Local Marketing: Undertake local marketing and outreach activities to ensure adequate enrollment in the Courses.
- e. Infrastructure: Provide necessary physical infrastructure, including classrooms, labs, equipment, and required logistical support for conducting the Courses.

### ***Responsibilities of Andhra Mahila Sabha College of Teacher Education (Partner 2)***

- a. Faculty Training: Act as Resource Persons to Train and certify the trainers/faculty provided by Sky Books on the delivery methodology and subject matter of the Courses
- b. Content & Curriculum: Provide the core content, curriculum structure, and digital/physical training materials for the Courses.
- c. Quality Assurance: Be responsible for setting and maintaining the overall quality and certification standards of the Courses
- d. Certification: Jointly sign and issue the final Course Completion Certificates to successful candidates

## **FINANCIAL TERMS AND REVENUE SHARING**

The Parties agree to the following financial terms regarding the revenue generated from the total Course Fee collected from the enrolled students:

1. **Course Fee:** The final fee for the complete three month Course shall be mutually decided upon and documented by the Parties prior to commencing marketing activities for that Course.
2. **Revenue Split:** The Parties agree that the course fee generated shall be shared in the ratio of 70%: 30% (Seventy Percent to Sky Books to Thirty Percent to AMS CTE).
3. **Disbursement:** The Party collecting the fee (Sky Books) shall disburse the agreed-upon share to the other Party (AMS) within 15 days of the end of each calendar quarter/month.

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## TERM AND TERMINATION

1. Term: This MOU shall be effective from the Effective Date., i.e. 1<sup>st</sup> December 2025.
2. Renewal: This MOU may be renewed for a further period upon the mutual written agreement of both Parties, six (6) months prior to the expiry of the initial term.
3. Termination: Either Party may terminate this MOU by giving [Ninety (90)] days' prior written notice to the other Party in the event of a material breach of the terms herein, provided the breach is not remedied within the notice period.
4. All promotional, instructional, and certification materials (including brochures, banners, certificates, and digital media) shall carry the logos of both Sky Books and AMS CTE. The name "Sky Books" shall appear on all Certificates as a co-certifying authority.
5. Sky Books shall have the right to monitor and evaluate course delivery, student feedback, and learning outcomes to ensure compliance with quality standards. AMS CTE shall cooperate and provide necessary access for such evaluations.
6. All student data, including enrollment details, academic records, feedback, and assessments generated under this MOU, shall be jointly owned by both Parties. Either Party shall not share or commercialize such data without the other Party's written consent.
7. Marketing materials must accurately reflect the joint nature of the program.

## LIABILITY & INDEMNITY CLAUSE

1. Each Party shall be responsible for its own acts and omissions. AMS agrees to indemnify and hold Sky Books harmless against any claims, losses, or damages arising from its negligence, misrepresentation, or operational lapses during the course delivery.

## INTELLECTUAL PROPERTY RIGHTS (IPR)

1. All existing IPR owned by Sky Books (course content, modules, brand name, logos), institutional name, physical facility shall remain the exclusive property of Sky Books.
2. All existing IPR owned by AMS CTE (institutional name, logos, physical facility designs) shall remain the exclusive property of AMS CTE.
3. Any IPR jointly developed during the term of this MOU for the specific Courses shall be jointly owned by the Parties, and its use outside the scope of this MOU shall require mutual written consent.

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## CONFIDENTIALITY CLAUSE

1. Both Parties agree to maintain strict confidentiality regarding all business information, course content, and operational details shared under this MOU. This obligation shall survive the termination of this MOU.

## GOVERNING LAW

1. This MOU shall be governed by and construed in accordance with the laws of India, and the courts at Hyderabad shall have exclusive jurisdiction.

## DISPUTE RESOLUTION

Any dispute or difference arising under or in connection with this MOU, which cannot be resolved amicably between the Parties, shall be referred to arbitration in accordance with the provisions of the Arbitration and Conciliation Act. The venue of the arbitration shall be Sky Books Branch Office, Begumpet, Hyderabad

IN WITNESS WHEREOF, the Parties have executed this Memorandum of Understanding through their duly authorized representatives as of the Effective Date first written above.

For and on Behalf of Sky Books (A Division of Ratna Sagar Private Limited)

Signature:

Name: Harish Singh Bora

Designation: Publishing ad Business Head

Date: 1<sup>st</sup> December, 2025

For and on Behalf of Andhra Mahila Sabha

Signature:

Name:

Jalaja

Designation:

Prof. of practice

Date:

18/12/2025